

Date: _____

Application No. _____

Entrepreneurship Development Programme Application Form

1. Name: _____
2. Sex: Male Female
3. Home Address: _____ Work Address: _____

 Telephone: _____ Telephone: _____
 Email: _____ Email: _____
4. Age: _____
5. Family Status: Never married Married Divorced Widowed
6. Do you have children? Yes No
7. Level of Education (mark the appropriate response(s)):
 Primary . . . Did you graduate? Yes No
 Name of School: _____
 High School/Secondary School . . . Did you graduate? Yes No
 Name of School: _____
 Technical or Polytechnic School . . . How long? _____
 Did you receive a graduation diploma or certificate? Yes No
 What were your areas of study? _____
 Name of School: _____
 University or Professional . . . How many years? _____
 Do you have a degree? Yes No
 What were your areas of study? _____
 Name of School: _____
8. Have you ever been an apprentice? Yes No
 In what trade? _____
 Organization/Person: _____
9. Did your father or mother ever own their own business? Yes No
 If yes, did you work in the business? Yes No
10. Did any of your relatives besides your mother or father ever own their own business?
 Yes No
 If yes, did you work in the business? Yes No
11. Think of your three closest friends. Write their names and occupations below:

Name of Friend #1 _____ Is this friend in business for himself/herself Yes No
 Occupation _____

Name of Friend #2 _____ Is this friend in business for himself/herself Yes No
 Occupation _____

Name of Friend #3 _____ Is this friend in business for himself/herself Yes No
 Occupation _____

12. Did any of your friends' fathers or mothers own their own business? Yes No
13. How many people do you know well personally who own their own business? _____
14. Were you the first child born in your family? Yes No
15. Have you traveled outside of your country? Yes No

If yes, list the countries where you have traveled most frequently and how many times have you traveled to each?

Country	Number of Times
_____	_____
_____	_____
_____	_____
_____	_____

How many times a year do you travel to places in your country outside of the region where you were born or where you currently live? _____

16. Please list your past work experience below, with your most recent job first:

Employer	Address	Phone Number	Position	Dates

17. Have you ever tried to start your own business? Yes No
What kind of business? _____
What happened to this business? _____
18. Are you presently in business for yourself? Yes No
What kind of business? _____
19. If you intend to start a business or expand your current business, what kind of business will you start/expand? (Please give details) _____
20. If you do not intend to go into business right away, how do you intend to make use of this entrepreneurship training? _____
21. How much capital do you think you will need to start up or expand your business?

22. Estimate the amount from each of the following sources that you can put into starting/expanding your business:
Your own money _____
Loans or gift from family _____
Loans or gifts from friends _____
Other sources: _____ Specify: _____
23. Do you own your own home, apartment or land? Yes No
24. Which one of the following ingredients needed to succeed in business do you think is the most important? (Mark one only.)
 Money Education Friends Motivation Other
25. Do you agree or disagree with the following statement? Agree Disagree
“It is more important for a job to offer opportunity than security.”
26. Use your imagination and try to think of as many uses as possible for sawdust or products that could be made of sawdust.
- | | |
|----------|----------|
| 1. _____ | 4. _____ |
| 2. _____ | 5. _____ |
| 3. _____ | 6. _____ |

27. Do you agree or disagree with the following statement? Agree Disagree

“There are enough opportunities for people like me to start their own businesses in this country.”

28. Imagine that your brother or sister has sent you a gift of US\$30,000 to spend as you like. What would you do with it?

First use: _____

Second use: _____

Third use: _____

29. If you could have your boss’s job and salary for the next five years of your life, would you take it? Yes No

30. How would you describe your desire to start a new business or expand your existing business? (Mark one answer only)

Don’t know Average Somewhat strong Very strong

31. At this stage, what are the chances of success for your business? (Mark one answer only.)

10% 20% 30% 40% 50%

60% 70% 80% 90% 100%

Please explain why this is the case. _____

32. Are you willing to spend six uninterrupted days in the course?

Yes No

33. How did you hear about this programme? _____

34. What other entrepreneurship or business development workshops or courses have you attended? Please give dates?

Course	Date

