



**MINISTRY OF INDUSTRIALISATION AND TRADE**

**Request for Sealed Quotation**

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**SUPPLY AND DELIVERY FOR THE CLEANING MATERIALS FOR  
MINISTRY OF MIT HEAD OFFICE**

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**Procurement Reference No: G/RFQ/19-16/2024/2025**

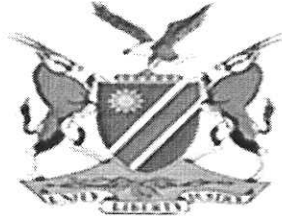
*Private Bag 13340, Windhoek, Tel no: 061 2837206 / 7359 & Fax no: 061 220227*

**pmu@Mit.gov.na**

**Date: 17 September 2024**

**CLOSING DATE: 24 September 2024**

**TIME: 10H00**



Republic of Namibia

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**MINISTRY OF INDUSTRIALISATION AND TRADE**

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Tel: (+264 61) 283 7111

Executive Director

Fax: (+264 61) 220227

D Kaunda & Goethe Street

Enquiries: Mrs. Halweendo

13340

Email: Ndahafa.Halweendo@mit.gov.na

Our Ref:..... Your Ref:.....

Office of the

C/O Dr. Kenneth

Private Bag

Windhoek

**INVITATION LETTER**

**TO: PROSPECTIVE BIDDERS**

**SUPPLY AND DELIVERY FOR THE CLEANING MATERIALS FOR THE MINISTRY MIT  
HEAD OFFICE (Procurement Ref. No. G/RFQ/19-16/2024/2025)**

The Ministry of Industrialisation and Trade invites your company to submit a quotation as per the specifications outlined herein. This request is in line with the Public Procurement Act no. 15 of 2015. Your offer should be made on this form, with any annexure which you may wish to enclose, and should be made sent to Ministry of Industrialisation and Trade in a sealed envelope marked Quotation Reference No. **G/RFQ/19-16/2024/2025**

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries, if any, should be addressed to: **pmu@Mit.gov.na, Brendan Simbwaye Building, C/NR Goethe and Dr. Kenneth Kaunda Street, Tel no: 061 2837206 / 7359.**

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

**Full name of Head of Procurement Management Unit: Mrs. Ndahafa Etuna Halweendo**

.....  
**Head of Procurement Management Unit**



## SECTION I: INSTRUCTIONS TO BIDDERS

### 1. Rights of Public Entity

The **Ministry Industrialisation and Trade** reserves the right:

- (a) to split the contract as per the lowest evaluated cost per item, or
- (b) to accept or reject any quotation; or to cancel the quotation process and reject all quotations at any time prior to contract award.

### 2. Preparation of Quotations

You are requested to quote for the items mentioned in Section III by completing, signing and returning:

- (a) the Quotation Letter in Section II
- (b) the List of Goods and Price Schedule Section III;
- (c) the Specifications and Compliance Sheet in Section V; and
- (d) any other attachment deemed appropriate.

You are advised to carefully read the complete Request for Sealed Quotations document, including the Special Conditions of Contract in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.

### 3. Validity of Quotations

The Quotation validity period shall be 30 days from the date of submission deadline.

### 4. Eligibility Criteria

To be eligible to participate in this Quotation exercise, you should attach:

	Document name / title	Please tick
1	<b>Certified copy of a valid Certificate of Good Standing for Procurement Purposes</b> , issued by the Ministry of Finance: Inland Revenue.	
2	<b>Certified copy of a valid Affirmative Action Compliance Certificate</b> (issued in terms of Section 42 of the Affirmative Action (Employment) Act 29 of 1998, as amended); or <b>Letter from the Employment Equity Commission</b> (letter should be on letterhead, stamped and signed by the EEC).	
3	<b>Certified copy of a valid Good Standing Certificate with the Social Security Commission.</b>	
4	<b>Certified Copy of the Close Corporation Certificate</b> (issued in terms of Act 26 of 1988) or <b>Founding Statement or any other relevant Company Registration Certificate</b> . These Certificates should clearly indicate the goods/services that the Supplier/Bidder is registered to render.	
5	<b>Certified copy of a valid Certificate of Registration as an SME</b> , issued by the Ministry of Industrialisation and Trade (if applicable).	
6	<b>A written undertaking</b> issued in terms of Section 138 of the Labour Act, 2007 (Act No. 11 of 2007), read in conjunction with Section 50 (2) (d) of the Public Procurement Act, 2015 (Act No. 15 of 2015)	

	Attached proof of confirmation of account from a Namibian Banking Institution not older than six (6) months.	
7	Each page should be fully completed, initialled and the business principal should be in line.	
8.	Bidders should attach reference letter of the similar work done within the past two (2) years.	
9.	The company should be residing in Oshana Region only	
10.	Kindly take note: Before throw in your envelope in a bid box placed at ground floor, please register your envelope in the register form on top of the bid box together with the security officer.	

## 5. Bid Security/Bid Securing Declaration

Bidders are required to subscribe to a Bid Securing Declaration for this procurement process. The Bidder shall furnish as part of its quotation, a Bid Security as per the format contained in Appendix to Quotation Letter of this document for an amount of NAD based on 2% of your budget estimate for the procurement validity period of bid security must be 30 days beyond the quotation validity period.

## 6. Delivery

Delivery shall be **30 days** after acceptance/issue of Purchase Order. Deviation in delivery period shall be considered if such deviation is reasonable.

- a. The following tests and inspections will be conducted on the goods at delivery:  
***[Delivery inspection against delivery note]***

## 7. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number, addressed to the Public Entity with the Bidder's name and contact information at the back of the envelope.

## 8. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at **ground floor**, not later than **24 September 2024, at 10h00**. Quotations by post or hand delivered should reach **Brendan Simbwaye Building ground floor** by the same date and time at latest. Late quotations will be rejected. Quotations received by e-mail will not be considered.

## 9. Opening of Quotations

Quotations will be opened internally by the Public Entity immediately after the closing time referred to in instruction 8 above. A record of the Quotation Opening stating the name of the bidders, the amount quoted, will be posted on the website of the Public Entity and available to any bidder on request within three working days of the Opening.

## 10. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of price or ownership cost, subject to Margin of Preference where applicable, to determine the lowest evaluated quotation.

#### **11. Technical Compliance**

Bidders shall submit along with their quotations documents, catalogues and any other literature to substantiate compliance with the required specifications and to qualify deviations if any with respect to Public Entity's requirements.

The Specifications, Performance Requirements and Compliance Sheet details the minimum specifications of the goods/items to be supplied. The specifications have to be met but no credit will be given for exceeding the specifications.

#### **12. Prices and Currency of Payment**

Prices shall be fixed in Namibia Dollar.

#### **13. Margin of Preference**

- a. The applicable margins of preference and their application methodology are as follows:

N/A

- b. Bidders applying for the Margin of Preference shall submit, **upon request**, evidence of:

N/A

#### **14. Award of Contract**

The Bidder having submitted the lowest evaluated responsive quotation and qualified to supply the goods/items and related services shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order/Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract Agreement and General Conditions of Contract.

#### **15. Performance Security**

N/A

#### **16. Notification of Award and Debriefing**

The Public Entity shall after award of contract promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award on its website within seven (7) days. Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within seven (7) days of the unsuccessful bidders being informed of the award.

**SECTION II: QUOTATION LETTER***(to be completed by Bidders)*

*[Complete this form with all the requested details and submit it as the first page of your quotation with the Price list and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. **If your quotation is not authorised, it will be rejected.**]*

Quotation addressed to:	<b>Ministry of Industrialisation and Trade</b>
Procurement Reference Number:	<b>G/RFQ/19-16/2024/2025</b>
Subject matter of Procurement:	<b>Supply and delivery for the cleaning materials for the Ministry of MIT</b>

We offer to supply the items listed in the attached List of Goods and Price Schedule as per the defined specifications, and, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this Quotation exercise and meet the eligibility criteria specified in Section 1: Instruction to Bidders.

We undertake to abide ethical conduct during the procurement process and the execution of any resulting contract.

The validity period of the Quotation is   60   days from the date of the bid submission deadline.

We confirm that the prices quoted in the List of Goods and Price Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry** date of the quotation validity.

The delivery period offered from the date of issue of Purchaser Order/ Letter of Acceptance is as shown in the List of Goods items and Price Schedule.

**Quotation Authorised by:**

Name of Bidder		Company's Address and seal	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./Fax	



## Republic Of Namibia

### Ministry of Labour, Industrial Relations and Employment Creation

Witten undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2) (D) of the Public Procurement Act, 2015

#### 1. EMPLOYERS DETAILS

Company Trade Name: .....

Registration Number : .....

Vat Number: .....

Industry/Sector: .....

Place of Business: .....

Physical Address: .....

Tell No.: .....

Fax No.: .....

Email Address: .....

Postal Address: .....

Full name of Owner/Accounting Officer: .....

.....

Email Address: .....

#### 2. PROCUREMENT DETAILS

Procurement Reference No.: .....

Procurement Description: .....



.....  
 .....  
 Anticipated Contract Duration: .....

Location where work will be done, good/services will be delivered: .....  
 .....

### 3. UNDERTAKING

I ..... *[insert full name]*, owner/representative  
 of ..... *[insert full name of company]*

hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.

**Signature:** .....

**Date:** .....

**Seal:**.....

*Please take note:*

1. A labour inspector may conduct unannounced inspections to assess the level of compliance
2. This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.



## SECTION III: LIST OF GOODS AND PRICE SCHEDULE

## QUOTATION FOR: MINISTRY OF INDUSTRIALISATION AND TRADE

Procurement Ref No. G/RFQ/19-16/2024/2025

INSTRUCTIONS TO THE PUBLIC ENTITY				INSTRUCTIONS TO BIDDERS						
At time of preparation of the RFQ, Columns A to D shall be filled in by the Public Entity.  [To be filled by the Public Entity]				Bidders shall fill-in columns E - I and fill the total						
				E= mark with a *If an equivalent is quoted						
				F= Rate per unit                      G=Total price for one item ( C x F)						
				• If an equivalent is quoted, please attach to your quote appropriate technical information & specification						
				• Bidders shall fill in and sign the bottom section of this page						
A	B		C	D	E	F	G	H	I	
Item no.	Description of Goods		Quantity required	Unit of measures	*	Price per unit NAD <sup>1</sup>	Total price without VAT NAD	VAT: NAD	Delivery weeks (days/month)	Country of Origin
1.	Broom Household		50							
2.	Lavender T470 25L		20							
3.	Furniture Polish		100							
5.	Handy Handy 25L		10							
6.	Black Plastic bags		100							
7.	Aluminium 1L		100							
8.	Domestos 750ml		100							
9.	Bleach 25l		20							
10.	Dish wash		20							

11.	Mop sweeper blue	50						
12.	Wet floor sign	10						
13.	Microfiber cloths	50						
14.	Green, lemon – T772 general purpose floor wash	5						
							TOTAL VALUE OF ITEMS N\$	
NAME:		POSITION:		SIGNATURE		DATE		
NAME OF BIDDER:		ADDRESS:						

1. If Price quoted is subject to change in rate of exchange at the time of delivery of goods provide details hereunder:

Currency: ..... Exchange Rate: .....

If no base rate of exchange is given, the price shall be treated as firm in Namibian Dollars for all intent and purpose.

Key notes: **NA=NOT APPLICABLE, NQ=NO QUOTE**

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**SECTION IV: SPECIFICATIONS AND PERFORMANCE REQUIREMENTS**

*[the Public Entity shall use this section to specify its Technical Requirements for the goods items, Inspection and examination, and the scope of Related Services, as applicable.]*

**SECTION V: SPECIFICATIONS AND COMPLIANCE SHEET**

Procurement Reference Number: **G/RFQ/19-16/2024/2025**

Item No	Technical Specification Required	Compliance of Specification Offered	Details of Non-Compliance/ Deviation (if applicable)
A*	B*	C	D
1	Broom Household		
2.	Lavender T470 25L		
3.	Furniture polish		
4.	Handy Handy 25L		
5.	Black plastic bags		
6.	Aluminium 1L		
7.	Domestos 750ml		
8.	Bleach 25L		
9.	Dish wash		
10.	Mop sweeper blue		
11.	Wet floor sign		
12.	Microfiber cloths		

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Item No	Technical Specification Required	Compliance of Specification Offered	Details of Non-Compliance/ Deviation (if applicable)
A*	B*	C	D
13.	Green lemon – T772 general purpose floor wash		

*[Bidders should complete columns C and D with the specification of the goods offered. Also state "comply" or "not comply" and give details of any non-compliance/deviation to the specification required. Attach detailed technical literature if required. Authorise the specification offered in the signature block below.]*

**\* Columns A and B to be completed by Public Entity.**

**Specifications and Compliance Sheet Authorised By:**

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:		Company	

**SECTION VI: GENERAL CONDITIONS OF CONTRACT AND CONTRACT AGREEMENT**

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods - Ref. **G/RFQ/19-16/2024/2025**

on the website of the Public Entity ([www.mit.gov.na](http://www.mit.gov.na)) except where modified by the Special Conditions below.

**SECTION VI: CONTRACT AGREEMENT**

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods except where modified by the Special Conditions below.

**SECTION VIII: SPECIAL CONDITIONS OF CONTRACT**

Procurement Reference Number: **G/RFQ/19-16/2024/2025**

## Section VII Special Conditions of Contract 12

The clause numbers given in the first column correspond to the relevant clause number of the GCC. *[This section is to be customised by the Public Entity to suit the requirements of the specific procurement].*

Subject and GCC clause reference	Special Conditions
<b>Purchaser</b> <b>GCC 1.1(h)</b>	The purchaser is: Ministry of Industrialisation and Trade – Head Office
<b>Site</b> <b>GCC 1.1(m)</b>	The Site/final destination for delivery of the Goods is within 7 days from the date of Purchase Order or Letter of Acceptance.
<b>Incoterms Edition</b> <b>GCC 4.2(b)</b>	Incoterms shall be governed by the rules prescribed in Incoterms 2010.
<b>Notices</b> <b>GCC 8.1</b>	Any notice shall be sent to the following addresses: For the <i>[Public Entity]</i> , the address and the contact name shall be: <b>Ministry of Industrialisation and Trade, Private Bag 13340, Windhoek, Ndahafa Halweendo, Tel no: 061 2837206</b> For the Supplier, the address and contact name shall be: _____
<b>Disputes</b> <b>GCC 10.2</b>	The rules of procedures for arbitration proceedings pursuant to GCC 10.2 shall be as follows: _____
<b>Delivery and Documents</b> <b>GCC 13.1</b>	The Goods are to be delivered within _____7_____ days from the date of Purchase Order or Letter of Acceptance. The documents to be furnished by the Supplier are: (a) signed delivery note;
<b>Price Adjustment</b> <b>GCC 15.1</b>	The price charge for the Goods supplied and the related Services performed <i>[insert "shall" or "shall not" as appropriate]</i> be adjustable.  If the prices are adjustable, the method described in the Price Adjustment Formula as attachment to these SCC shall be used
<b>Terms of Payment</b> <b>GCC 16.1</b>	The structure of payments shall be: full payment following delivery of the Supplies and submission of an invoice and the documents listed in clause 13.1

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Subject and GCC clause reference	Special Conditions
<b>Terms of Payment</b> GCC 16.3	Payments shall be made not later than thirty days after submission of an invoice and its certification by the Purchaser.
<b>Terms of Payment</b> GCC 16.4 (a)	The price "shall" "shall not be" adjustable to the fluctuation in the rate of exchange.
<b>Payment Period</b> GCC 16.5	<p>The method and conditions of payments to be made to the Supplier under this Contract shall be as follows:</p> <p>i) <b>On Acceptance:</b> The Contract Price of goods received shall be paid no later than thirty (30) days of receipt of the Goods upon submission of an invoice (showing Purchaser's name; the Procurement Reference number, description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the Acceptance Certificate issued by the Purchaser.</p> <p>ii) An interest rate of <i>[insert percentage]</i> is payable to the supplier by the purchaser for each day payment is delayed until payment has been made in full.</p>
<b>Performance Security</b> GCC 18.1	<p>(i) No performance security is required*or</p> <p>(ii) A performance security in the form of a bank guarantee representing <i>[insert percentage from the following range: 10-15%]</i> of the final contract price shall be required.*</p> <p>* Delete as appropriate</p>
<b>Discharge of Performance Security</b> GCC 18.4	The performance security will be discharged and returned to the supplier not later than <i>[insert number of days]</i> following completion date.
<b>Packing</b> GCC 23.2	The packing, marking and documentation within and outside the packages shall be: _____
<b>Insurance</b> GCC 24.1	<i>[where goods are ordered from overseas Suppliers, insert percentage and type of insurance required for transportation]</i>
<b>Transportation</b> GCC 25	The Goods shall be delivered: <i>[Incoterm for transportation]</i> .

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Subject and GCC clause reference	Special Conditions
<b>Inspection and Test</b> <b>GCC 26.1</b>	The inspection and tests shall be: <i>[insert nature, frequency, procedures for carrying out the inspections and test]</i>
<b>Location of Inspection and Tests</b> <b>GCC 26.2</b>	The inspections and tests shall be conducted at: <i>[insert names(s) of locations(s)]</i>
<b>Liquidated Damages</b> <b>GCC 27.1</b>	Liquidated damages for the whole contract are <i>[insert percentage of the final contract price]</i> per day. The maximum amount of liquidated damages for the whole contract is <i>[insert percentage 4-10%]</i> of the final contract price.
<b>Warranty</b> <b>GCC 28.3</b>	<p>The period of validity of the warranty shall be: <i>[insert number]</i> day(s)</p> <p>For the purpose of the Warranty, the place(s) of the final destination(s) shall be: <i>[insert names(s) of location(s)]</i></p> <p>For item 1, the minimum period of warranty/shelf life shall be ____</p> <p>For item 2, the minimum period of warranty/shelf life shall be ____</p> <p>For item 3, the minimum period of warranty/shelf life shall be ____</p>
<b>Repair and Replacement</b> <b>GCC 28.5</b>	The period for repair or replacement shall be: <i>[insert number]</i> day(s)

**Attachment: Price Adjustment Formula**

If in accordance with GCC 15.1, prices shall be adjustable, the following method shall be used to calculate the price adjustment:

- 15.2 Prices payable to the Supplier, as stated in the Contract, shall be subject to adjustment during performance of the Contract to reflect changes in the cost of labor and material components in accordance with the formula:

$$P_1 = P_0 \left[ a + \frac{bL_1}{L_0} + \frac{cM_1}{M_0} \right] - P_0$$



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$$a+b+c = 1$$

in which:

- $P_1$  = adjustment amount payable to the Supplier.
- $P_0$  = Contract Price (base price).
- $a$  = fixed element representing profits and overheads included in the Contract Price and generally in the range of five (5) to fifteen (15) percent.
- $b$  = estimated percentage of labor component in the Contract Price.
- $c$  = estimated percentage of material component in the Contract Price.
- $L_0, L_1$  = labor indices applicable to the appropriate industry in the country of origin on the base date and date for adjustment, respectively.
- $M_0, M_1$  = material indices for the major raw material on the base date and date for adjustment, respectively, in the country of origin.

The coefficients  $a$ ,  $b$ , and  $c$  as specified by the Purchaser are as follows:

- $a =$  *[insert value of coefficient]*
- $b =$  *[insert value of coefficient]*
- $c =$  *[insert value of coefficient]*

The Bidder shall indicate the source of the indices and the base date indices in its bid.

Base date = thirty (30) days prior to the deadline for submission of the bids.

Date of adjustment = *[insert number of weeks]* weeks prior to date of shipment (representing the mid-point of the period of manufacture).

The above price adjustment formula shall be invoked by either party subject to the following further conditions:

- (a) No price adjustment shall be allowed beyond the original delivery dates unless specifically stated in the extension letter. As a rule, no price adjustment shall be allowed for periods of delay for which the Supplier is entirely responsible. The Purchaser will, however, be entitled to any decrease in the prices of the Goods and Services subject to adjustment.
- (b) If the currency in which the Contract Price  $P_0$  is expressed is different from the currency of origin of the labor and material indices, a correction factor will be applied to avoid incorrect adjustments of the Contract Price. The correction factor shall correspond to the ratio of exchange rates between the two currencies on the base date and the date for adjustment as defined above.

Section VII Special Conditions of Contract 16

- (c) No price adjustment shall be payable on the portion of the Contract Price paid to the Supplier as advance payment.

[This

## SCHEDULE 2

## COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT

COST STRUCTURE FOR VALUE ADDED CALCULATION PER PRODUCT		
	N\$	N\$
<b>Raw Materials, Accessories &amp; Components</b>		
• Imported (CIF)	.....	
• Local (VAT & Excise Duty Fee)	.....	.....
<b>Labour Cost</b>		
• Direct Labour	.....	.
• Clerical Wages	.....	.
• Salaries to Management	.....	.....
<b>Utilities</b>		
• Electricity	.....	
• Water	.....	
• Telephone	.....	.....
<b>Depreciation</b>	.....	
<b>Interest on Loans</b>	.....	
<b>Rent</b>	.....	.....
<b>Other (please specify)</b>		
• .....	.....	
• ..... *	..... *	*
• .....	.....	
• .....	.....	.....

<b>TOTAL COST</b>		
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$$\text{Local Value Added} = \frac{\text{Total Cost} - \text{Cost of imported inputs}}{\text{Total Cost}} \times 100$$

**NB! The cost structure should be certified by a Certified Accountant**

**SCHEDULE 3**

**QUOTATION CHECKLIST SCHEDULE**

*[Public Entity to update this Checklist to ensure that it contains the documents required from Bidders for the specific procurement]*

**PROCUREMENT REFERENCE NO.: G/RFQ/19-16/2024/2025**

<b>Description</b>	<b>Attached</b>	<b>Not Attached</b>
Quotation Letter		
List of Goods and Price Schedule		
Specification and Compliance Sheet		
Bid Security / Bid Securing Declaration		
Evidences for conformity of Goods		
<i>[Public Entity to insert any other]</i>		

**Disclaimer:** The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.